## John L. Ircandia 1000, 400 Third Avenue S.W. Calgary, Alberta T2P 4H2 (403) 232-9406

May 30, 1994

## TO WHOM IT MAY CONCERN:

Re: Sport Court

My name is John Ircandia. I am a partner with the law firm of Howard, Mackie in the City of Calgary, and have been for some years. I have two children, age 9 and 11 and in the course of undertaking some renovations in the past year, had Sport Court install a complete basketball court in a corner of my back yard. Before electing to proceed with a Sport Court, I considered a number of the other options available, I analyzed the costs of the various options and concluded that Sport Court was the way to go. With respect to the staff, I dealt exclusively with Brent Marinos and found him to be extremely knowledgeable, up-front and responsive to my needs and concerns. In particular, I recall that my sons were anxious to have the Court installed immediately, if not sooner, and I was extremely grateful to Brent for making every effort to accommodate a somewhat unreasonable time frame.

With respect to the product itself, I have found it to be simply first class. We have had literally no injuries, that is, no scrapes, no twists and no tears, notwithstanding the fact that our Court is used virtually daily, by my children and many of their friends. I am of the view that the surface will clearly be better, long term, on the joints and muscles of the boys as they grow. The aesthetics of the Court are simply excellent and enhance, rather than detract, the back yard where the Court is located. My goal was to have a surface that was safe as well as aesthetically pleasing and would constitute a sport, play area that would give my children years of fun and opportunities to improve, as well as serve as an inducement for the kids to stay at home and play rather than be elsewhere unattended. The Court has fulfilled all of these functions and I have absolutely no hesitation in recommending this surface. I, like others, was concerned as to the costs of completing a Sport Court. However, one year after having the Court installed, I can honestly say that the costs were inconsequential to the amount of pleasure that my children have derived from this facility.

Yours very truly,

JOHN L. IRCANDIA